

# **The David and Lucile Packard Foundation**

**Consolidating Financial Statements  
December 31, 2011**



## Report of Independent Auditors

To the Board of Trustees of  
The David and Lucile Packard Foundation

In our opinion, the accompanying individual and consolidated statements of financial position and the related individual and consolidated statements of activities and changes in net assets and cash flows present fairly, in all material respects, the individual financial positions of the David and Lucile Packard Foundation and its affiliate, the Monterey Bay Aquarium Research Institute ("MBARI") (collectively, the "Foundation") and the consolidated financial position of the Foundation at December 31, 2011, and the individual and consolidated changes in the net assets and their individual and consolidated cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

*PricewaterhouseCoopers LLP*

July 19, 2012

**The David and Lucile Packard Foundation**  
**Consolidating Statement of Financial Position**  
**December 31, 2011**  
(dollars in thousands)

	<b>Packard Foundation</b>	<b>MBARI</b>	<b>Eliminations</b>	<b>Total</b>
<b>Assets</b>				
Cash and cash equivalents	\$ 98,232	\$ 6,320	\$ -	\$ 104,552
Interest and dividends receivable	3,153	-	-	3,153
Investment sales receivable	114,327	-	-	114,327
Investments, at fair value	5,475,443	-	-	5,475,443
Contributions and other receivables	300	47,254	(45,732)	1,822
Program-related investments, net	109,448	-	-	109,448
Property and equipment, net	70,209	61,475	-	131,684
Other assets	5,960	3,257	-	9,217
Total assets	<u>\$ 5,877,072</u>	<u>\$ 118,306</u>	<u>\$ (45,732)</u>	<u>\$ 5,949,646</u>
<b>Liabilities and Net Assets</b>				
<b>Liabilities</b>				
Accounts payable and other liabilities	\$ 9,636	\$ 6,779	\$ -	\$ 16,415
Investment purchases payable	79,647	-	-	79,647
Grants payable	124,702	-	(45,732)	78,970
Deferred federal excise tax liabilities	19,446	-	-	19,446
Postretirement benefit liabilities	10,385	17,284	-	27,669
Total liabilities	<u>243,816</u>	<u>24,063</u>	<u>(45,732)</u>	<u>222,147</u>
<b>Net assets</b>				
Unrestricted	5,633,256	57,517	36,726	5,727,499
Temporarily restricted	-	36,726	(36,726)	-
Total net assets	<u>5,633,256</u>	<u>94,243</u>	<u>-</u>	<u>5,727,499</u>
Total liabilities and net assets	<u>\$ 5,877,072</u>	<u>\$ 118,306</u>	<u>\$ (45,732)</u>	<u>\$ 5,949,646</u>

The accompanying notes are an integral part of these consolidating financial statements.

**The David and Lucile Packard Foundation**  
**Consolidating Statement of Activities and Changes in Net Assets**  
**December 31, 2011**  
(dollars in thousands)

	Packard Foundation	MBARI	Eliminations	Total
<b>Changes in unrestricted net assets</b>				
Revenue and net investment income (loss)				
Dividends	\$ 37,489	\$ -	\$ -	\$ 37,489
Interest	9,481	33	-	9,514
Federal awards	-	8,446	-	8,446
Rental and other income (expense)	(23)	1,908	-	1,885
Contributions	-	64	-	64
Net realized and unrealized loss on investments	(69,022)	-	-	(69,022)
Investment related expenses	(11,047)	-	-	(11,047)
Net assets released from restrictions	-	36,006	(36,006)	-
Revenue and net investment income (loss) before federal excise tax expense	(33,122)	46,457	(36,006)	(22,671)
Federal excise tax expense	(194)	-	-	(194)
Revenue and net investment income (loss)	(33,316)	46,457	(36,006)	(22,865)
Expenses				
Grants awarded	248,803	-	(36,726)	212,077
Direct charitable expenses	5,781	42,596	-	48,377
Program operating expenses	18,857	10,633	-	29,490
Total expenses	273,441	53,229	(36,726)	289,944
Decrease in unrestricted net assets before change in unrestricted net assets from actuarial gains/losses and amortization	(306,757)	(6,772)	720	(312,809)
Change in unrestricted net assets from actuarial gains/losses and amortization	(2,663)	(532)	-	(3,195)
Decrease in unrestricted net assets	(309,420)	(7,304)	720	(316,004)
<b>Changes in temporarily restricted net assets</b>				
Contributions	-	36,726	(36,726)	-
Net assets released from restriction	-	(36,006)	36,006	-
Increase in temporarily restricted net assets	-	720	(720)	-
Decrease in net assets	(309,420)	(6,584)	-	(316,004)
<b>Net assets</b>				
Beginning of year	5,942,676	100,827	-	6,043,503
End of year	\$ 5,633,256	\$ 94,243	\$ -	\$ 5,727,499

The accompanying notes are an integral part of these consolidating financial statements.

**The David and Lucile Packard Foundation**  
**Consolidating Statement of Cash Flows**  
**December 31, 2011**  
(dollars in thousands)

	Packard Foundation	MBARI	Eliminations	Total
<b>Cash flows from operating activities</b>				
Increase (decrease) in net assets	\$ (309,420)	\$ (6,584)	\$ -	\$ (316,004)
Adjustments to reconcile decrease in net assets to net cash (used in) provided by operating activities				
Net realized and unrealized gains on investments	69,022	-	-	69,022
Change in net assets from actuarial gains/losses and amortization	2,663	532	-	3,195
Reinvested dividends and non cash interest	7	-	-	7
Depreciation and amortization	1,398	8,784	-	10,182
Loss on disposal of property and equipment	12	152	-	164
Changes in operating assets and liabilities				
Interest and dividends receivable	(1,493)	-	-	(1,493)
Contributions and other receivables	(300)	(18,794)	-	(19,094)
Other assets	(622)	(242)	-	(864)
Grants payable	3,970	-	-	3,970
Accounts payable and other liabilities	1,951	(84)	-	1,867
Postretirement benefit liabilities	1,063	3,859	-	4,922
Deferred federal excise taxes	(5,283)	-	-	(5,283)
Net cash used in operating activities	<u>(237,032)</u>	<u>(12,377)</u>	<u>-</u>	<u>(249,409)</u>
<b>Cash flows from investing activities</b>				
Purchases of investments	(1,940,796)	-	-	(1,940,796)
Proceeds from sales and maturities of investments	2,120,540	-	-	2,120,540
Principal advances to program-related investment loan recipients	(20,468)	-	-	(20,468)
Principal repayments received from program-related investment loan recipients	17,495	-	-	17,495
Purchases of property and equipment	<u>(27,094)</u>	<u>(8,882)</u>	<u>-</u>	<u>(35,976)</u>
Net cash provided by (used in) investing activities	<u>149,677</u>	<u>(8,882)</u>	<u>-</u>	<u>140,795</u>
Net decrease in cash and cash equivalents	(87,355)	(21,259)	-	(108,614)
<b>Cash and cash equivalents</b>				
Beginning of year	<u>185,587</u>	<u>27,579</u>	<u>-</u>	<u>213,166</u>
End of year	<u>\$ 98,232</u>	<u>\$ 6,320</u>	<u>\$ -</u>	<u>\$ 104,552</u>
<b>Supplemental disclosures of cash flow information</b>				
Cash paid for federal excise and other taxes	\$ 6,380	\$ 12	\$ -	\$ 6,392
Noncash capital expenditures	2,483	-	-	2,483
Transfer of investment real estate to charitable purpose real estate	890	-	-	890

The accompanying notes are an integral part of these consolidating financial statements.

# The David and Lucile Packard Foundation

## Notes to Consolidating Financial Statements

### December 31, 2011

(dollars in thousands)

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#### 1. Organization

The David and Lucile Packard Foundation (the "Packard Foundation") is a private foundation established by David and Lucile Packard. The Packard Foundation provides funding primarily to not-for-profit organizations operating predominantly in three program areas that are of particular interest to the Board of Trustees: conservation and science; population and reproductive health; and children, families and communities. The Packard Foundation's primary facilities are located in Los Altos, California.

The Monterey Bay Aquarium Research Institute ("MBARI") is a not-for-profit organization founded in 1987 for the purpose of conducting scientific research in marine biology, oceanography, underwater geology, and other kinds of marine research in and around the Monterey Bay and elsewhere, and to educate the scientific community and the general public in regard to such research. MBARI's primary facilities are located in Moss Landing, California.

Certain trustees and officers of the Packard Foundation are also officers or directors of MBARI. Trustees of the Packard Foundation are not permitted to vote for grants to organizations for which they serve as trustees, officers or directors. The Packard Foundation is MBARI's only member, with the power to elect the Board of Directors.

#### 2. Basis of Presentation and Significant Accounting Policies

##### Principles of Consolidation

The accompanying consolidating financial statements include the accounts of the Packard Foundation and its affiliate, MBARI (collectively, the "Foundation"). Since the Packard Foundation has both control and an economic interest in MBARI, the financial statements of MBARI have been included in the consolidating financial statements of the Foundation. All significant intercompany transactions and balances have been eliminated in the consolidation.

##### Basis of Presentation

The accompanying consolidating financial statements are presented on the accrual basis of accounting and in conformity with accounting principles generally accepted in the United States of America applicable to not-for-profit organizations. Revenues are reported as increases in unrestricted net assets, unless there are donor-imposed purposes and/or time restrictions on the gifted assets. Expenses are reported as decreases in unrestricted net assets. Gains or losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

##### Use of Estimates

The preparation of consolidating financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the valuation of the Foundation's investments and program related investments, the expected useful lives of property and equipment, the determination of postretirement benefit liabilities, and the determination of functional expense allocations.

**The David and Lucile Packard Foundation**  
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**December 31, 2011**  
**(dollars in thousands)**

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**Unrestricted Net Assets**

Unrestricted net assets represent unrestricted resources available to support the Foundation's operations and temporarily restricted resources that have become available for use by the Foundation in accordance with the intentions of donors.

**Temporarily Restricted Net Assets**

Temporarily restricted net assets represent gifts that are limited in use by MBARI in accordance with donor-imposed stipulations. These stipulations may expire with time or may be satisfied and removed by the actions of MBARI according to the terms of the gift. At December 31, 2011, MBARI's temporarily restricted net assets consist entirely of gifts from the Packard Foundation restricted to the subsequent year's operations. Temporarily restricted net assets of \$36,006 were released from restriction due to the expiration of time restrictions during the year ended December 31, 2011.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of cash and money market funds. The Foundation considers investments with maturities of three months or less at the time of purchase to be cash equivalents.

**Investments**

Investments are stated at fair value and purchases and sales are recorded on a trade or contract date basis. The estimated fair value of investments is based on quoted market prices, except for alternative investments for which quoted market prices are not available. Alternative investments include private equities, marketable alternatives (including hedge funds), and real assets. The estimated fair value of alternative investments is based on the net asset value of the fund provided by the general partner. The Packard Foundation reviews and evaluates the net asset values provided by the general partner and assesses the valuation methods and assumptions used in determining the fair value of the alternative investments. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and therefore may differ from the value that would have been used had a ready market for such investments existed and differences could be material. Unrealized gains or losses on investments resulting from fair value fluctuations are recorded in the consolidating statement of activities and changes in net assets in the period that such fluctuations occur.

**Investment Sale Receivable and Investment Purchase Payable**

Investment sales and purchases are recorded on a trade-date basis, which results in both investment receivables and payables on unsettled investment trades. The Packard Foundation is subject to credit risk should a broker be unable to meet its obligations to the Packard Foundation.

**Fair Value of Financial Instruments**

In accordance with Accounting Standards Codification ("ASC") 820, *Fair Value Measurements*, fair value is defined as the price that the Foundation would receive upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market of the investment. ASC 820 established a three-tier hierarchy to maximize the use of observable market data and minimize the use of unobservable inputs, and to establish classification of fair value measurements for disclosure purposes. Inputs refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the

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reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available.

The three-tier hierarchy of inputs is summarized in the three broad levels listed below.

- Level I      Quoted prices in active markets for identical assets and liabilities.
- Level II      Pricing inputs, including broker quotes, are generally those other than exchange quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level III      Pricing inputs are unobservable for the investment and includes situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. Investments that are included in this category generally include privately held investments and partnership interests.

See Note 3 for a summary of the inputs used as of December 31, 2011 in determining the fair value of the Packard Foundation's investments.

**Concentrations of Credit Risk**

Financial instruments that potentially subject the Foundation to credit risk consist primarily of cash, cash equivalents, investments and unsettled investment trades. The Foundation maintains cash and cash equivalents primarily with major financial institutions. Cash equivalents include investments in money market funds. Such amounts may exceed Federal Deposit Insurance Corporation limits. The Foundation's readily marketable securities have been placed with major financial institutions. Contributions and other receivables consist primarily of funds due to MBARI from the Packard Foundation.

**Program-Related Investments**

Program-related investments at December 31, 2011, include \$105,869 of loans made to organizations, \$2,662 of collateral deposits that serve to guarantee loans made by third-party lenders to organizations as a means of assisting them in achieving charitable objectives and a \$917 equity investment in a sustainable forest management company. Interest rates on loans receivable range from 0% to 5% as of December 31, 2011, and are generally repayable over five to ten years. Management has reviewed the collectability of all program-related investments and has determined an allowance is necessary of \$14 as of December 31, 2011.

**Property and Equipment**

Property and equipment is stated at cost when purchased or fair value at the date of donation and is depreciated using the straight-line method over estimated useful lives of 3 to 30 years. Leasehold improvements are amortized over the lesser of the asset's useful life or the lease term. Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

**Grants**

Grants are recognized when the unconditional promise to give is approved. Conditional promises to give are recognized as grant expense in the period in which the recipient meets the terms of the condition. There were no conditional promises to give at December 31, 2011.

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**(dollars in thousands)**

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**Revenue Recognition**

Contributions are recognized as revenues when they are received or unconditionally pledged. MBARI reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying consolidating statement of activities and changes in net assets as net assets released from restriction. Temporarily restricted contributions are reported as unrestricted support when the restriction is met in the same period as the contribution is received.

**Functional Expense Allocations**

The Packard Foundation's operating expenses have been allocated between direct charitable and program operating activities based on estimates made by the Packard Foundation's management of time spent by employees on various activities.

The Packard Foundation's direct charitable expenses pertain to charitable activities for the benefit of others initiated and conducted in whole or in part by the Packard Foundation. Program operating expenses pertain to the general grant making activities of the Packard Foundation, such as reviewing proposals and awarding, monitoring, and evaluating grants.

MBARI's direct charitable expenses pertain to the general purpose of conducting scientific research in marine biology, oceanography, underwater geology, and other kinds of marine research in and around the Monterey Bay. Program operating expenses include costs related to managing MBARI.

**Tax-Exempt Status**

The Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and from California franchise and/or income taxes under section 23701(d) of the Revenue and Taxation Code. To the extent the Foundation carries out investment activities that are subject to the unrelated business income tax, it is subject to income taxation.

**3. Investments**

The investment goal of the Packard Foundation is to maintain or grow its spending power in real inflation adjusted terms with risk at a level appropriate to the Packard Foundation's programmatic spending and objectives. To accomplish this investment goal, the Packard Foundation diversifies its investments (directly and indirectly) across various financial instruments and asset categories, and implements multiple investment strategies. The Packard Foundation's financial assets, with the exception of Hewlett Packard and Agilent common stock, are managed by a select group of external investment management firms and held in custody by major banks. Investments allocated to partnerships, LLCs and commingled funds, have separate arrangements appropriate to their legal structure.

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The Packard Foundation's investments (directly or indirectly) in developed market securities and emerging market securities consist of exchange traded public equities, treasury and corporate bonds. The Packard Foundation's investments in marketable alternatives consist of long/short, opportunistic and special situation investment management firms, trading public securities and over-the-counter securities. The Packard Foundation's investments in limited partnerships, private equity and real assets, are in securities and companies that cannot be immediately liquidated, such as buyout and venture capital firms, real estate and natural resource firms. The Packard Foundation's investments (directly or indirectly) in fixed income securities consist primarily of investment grade instruments issued by the U.S. government and its agencies and by U.S. corporations, U.S. Treasury securities and mortgage-backed securities.

At December 31, 2011, developed market equities include 3,673 shares of Hewlett-Packard Company common stock and 2,501 shares of Agilent Technologies, Inc. common stock with values of \$94,616 and \$87,353, respectively.

The Packard Foundation's real estate investment is located in Los Altos, California and is valued based upon recent appraisals.

Investment securities are exposed to various risks, such as changes in interest rates or credit ratings and market fluctuations. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is possible that the value of the Packard Foundation's investments and total net assets balance could fluctuate materially.

Legal, tax and regulatory changes could occur during the term of the Packard Foundation's private partnerships. The regulatory environment for private partnerships is evolving, and changes in the regulation of these partnerships may adversely affect the value of investments held by the Packard Foundation. The Packard Foundation believes that the effect of any future regulatory change on the Packard Foundation's assets would not be material.

The following table summarizes the valuation of the Packard Foundation's investments per the ASC 820 fair value hierarchy levels as of December 31, 2011:

	Level I	Level II	Level III	Netting Adjustments	Ending Balance at December 31, 2011
Developed market equities	\$ 711,325	\$ 70	\$ 1,080,208	\$ -	\$ 1,791,603
Emerging market equities	401,807	-	222,300	-	624,107
Private equities	79,840	-	183,810	-	263,650
Marketable alternatives	-	-	1,795,325	-	1,795,325
Real assets	-	-	427,484	-	427,484
Fixed income securities	-	571,551	-	-	571,551
Los Altos real estate and other	-	-	1,723	-	1,723
Derivative assets	313	-	-	(313)	-
Total investments	<u>\$ 1,193,285</u>	<u>\$ 571,621</u>	<u>\$ 3,710,850</u>	<u>\$ (313)</u>	<u>\$ 5,475,443</u>
Total cash and cash equivalents	<u>\$ 98,232</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 98,232</u>

There were no transfers between each level of the fair value hierarchy during the year ended December 31, 2011.

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The following table summarizes the Packard Foundation's Level III reconciliation per ASC 820 as of December 31, 2011:

	<u>Beginning Balance at December 31, 2010</u>	<u>*Transfers in</u>	<u>*Transfers out</u>	<u>Realized Gains (Losses)</u>	<u>Change in Unrealized Gains (Losses)</u>	<u>Purchases</u>	<u>Sales and Settlements</u>	<u>Ending Balance at December 31, 2011</u>	<u>Change in Unrealized Gains (Losses) for Open Positions Held at December 31, 2011</u>
Level III Assets									
Developed market equities	\$ 813,613	\$ 106,247	\$ -	\$ (407)	\$ (32,514)	\$ 193,269	\$ -	\$ 1,080,208	\$ (32,514)
Emerging market equities	185,857	11,475	-	-	7,520	17,448	-	222,300	7,520
Private equities	90,309	-	(11,475)	5,499	11,099	101,415	(13,037)	183,810	11,099
Marketable alternatives	2,053,157	-	(106,247)	16,237	37,914	49,641	(255,377)	1,795,325	37,914
Real assets	192,098	-	-	7,243	18,994	258,143	(48,994)	427,484	18,994
Fixed income securities	-	-	-	-	-	-	-	-	-
Los Altos real estate and other	3,226	-	-	(524)	(979)	-	-	1,723	(503)
<b>Total</b>	<u>\$ 3,338,260</u>	<u>\$ 117,722</u>	<u>\$ (117,722)</u>	<u>\$ 28,048</u>	<u>\$ 42,034</u>	<u>\$ 619,916</u>	<u>\$ (317,408)</u>	<u>\$ 3,710,850</u>	<u>\$ 42,511</u>

\*Level III internal transfers between asset classes.

All net realized and change in unrealized gains (losses) in the table above are reflected in the consolidating statement of activities and changes in net assets.

The net loss on the Packard Foundation's investment portfolio for the year ended December 31, 2011 consists of the following:

	<b>Packard Foundation</b>
Net realized gain	\$ 196,502
Net unrealized loss	<u>(265,524)</u>
<b>Total</b>	<u>\$ (69,022)</u>

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The Packard Foundation uses Net Asset Value (NAV) to determine the fair value of all the underlying investments which (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. Per the fair value measurements guidelines, the below table lists investment companies (in partnership format) by major asset class:

Asset Class	Strategy	NAV in Funds	# of Funds	Remaining Life (yrs)	Amount of Unfunded Commitments	Timing to Draw Down Commitments (yrs)	Redemption Terms	Redemption Restrictions
Public equity	Contains developed and emerging equity	\$ 1,302,508	11	1 to 4	\$ 56,110	1 to 4	Ranges between quarterly redemption with 30 days notice to Annual with 90 days' notice.	Lock up provisions of up to 7 years.
Private equity	Contains growth, international, leveraged buyouts and venture capital	183,810	25	7 to 14	457,263	1 to 7	N/A*	N/A
Marketable alternatives	Contains global long/short equity, opportunistic, and special situations	1,795,325	16	1 to 13	54,162	1 to 5	Ranges between monthly redemption with 45 days' notice, to an annual redemption with 180 days' notice.	Lock up provisions of up to 4 years.
Real assets	Contains natural resources and real estate	427,484	32	1 to 13	543,315	1 to 7	N/A**	N/A
<b>Total</b>		<b>\$ 3,709,127</b>	<b>84</b>		<b>\$ 1,110,850</b>			

\*These are private equity funds with no ability to redeem.

\*\*These are real asset funds with no ability to redeem.

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**Derivative Instruments**

The Packard Foundation's separately managed accounts transact in a variety of derivative instruments including futures, options, interest rate swaps and credit default swaps primarily for trading purposes with each instrument's related risk exposure being interest rate, credit, and equity. The fair value of these derivative instruments is included in the Investments line item in the consolidating statement of financial position with changes in fair value reflected in net realized and unrealized gains (losses) on investments within the consolidating statement of activities and changes in net assets.

The following table lists the fair value derivatives held in separately managed accounts by contract type as included in the consolidating statement of financial position at December 31, 2011:

	<b>Number of Contracts</b>	<b>Gross Derivative Assets</b>	<b>Gross Derivative Liabilities</b>
Listed Futures	250	\$ 313	\$ -
Total		313	-
Netting (see below note)*		<u>(313)</u>	<u>          </u>
Carrying value of derivatives included in investments		<u>\$ -</u>	<u>\$ -</u>

\*Note: GAAP permits the netting of derivative assets and liabilities and the related cash collateral received and paid when legally enforceable master netting agreements exist between the Foundation and derivative counterparties.

The Packard Foundation's gains on derivatives held in its separately managed accounts were \$18. This amount is included in the consolidating statement of activities and changes in net assets for the year ended December 31, 2011.

**Futures**

A futures contract is an agreement between the Foundation and a counterparty to buy or sell an asset for a specified price on a future date. Required initial margin deposits of cash or securities are pledged by the Foundation. Subsequent payments, known as variation margin, are made or received by the Foundation, depending on fluctuations in the value of the underlying security. Such variation margin is accounted for as unrealized appreciation or depreciation until the contract is closed, at which time the gains or losses are realized.

**Counterparty Credit Risk**

The use of derivative instruments by the Packard Foundation's investment managers exposes the Packard Foundation to counterparty credit risk. This is the risk related to derivative counterparties not performing in accordance with the contractual provisions offset by the value of any collateral received. The Packard Foundation's exposure to credit risk associated with the counterparty nonperformance is limited to the related unrealized gains inherent in such transactions that are recognized in the consolidating statement of financial position. On a daily basis, the Packard Foundation's investment managers and their counterparties mark all positions to market and exchange collateral (subject to minimum transfer amounts) on a bilateral basis. The Packard

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Foundation's investment managers will also utilize various measures to mitigate exposure to counterparty credit risk, some of which are: credit monitoring procedures, counterparty limits, master netting agreements, managing margin and tri-party collateral accounts.

**4. Property and Equipment**

Property and equipment at December 31, 2011, consisted of the following:

	<b>Packard Foundation</b>	<b>MBARI</b>	<b>Total</b>
Land	\$ 29,878	\$ 4,246	\$ 34,124
Buildings	21,610	50,186	71,796
Research vessels and facilities	-	63,398	63,398
Remotely operated vehicles	-	16,920	16,920
Office furniture and equipment	7,083	22,913	29,996
Capital projects in progress	29,790	5,754	35,544
Total	<u>88,361</u>	<u>163,417</u>	<u>251,778</u>
Accumulated depreciation	<u>(18,152)</u>	<u>(101,942)</u>	<u>(120,094)</u>
Property and equipment, net	<u>\$ 70,209</u>	<u>\$ 61,475</u>	<u>\$ 131,684</u>

Depreciation expense for the year ended December 31, 2011 was \$1,398 and \$8,784 for the Packard Foundation and MBARI, respectively.

The Packard Foundation is currently constructing a new building for operations that will be completed in 2012. The building is located in Los Altos, California and is being constructed on property already owned by the Packard Foundation.

**5. Grants Payable**

The Packard Foundation ordinarily makes grants to organizations that qualify as public charities under the Internal Revenue Code ("IRC"). When distributions are made to nonqualifying organizations, the Packard Foundation assumes the responsibility for the ultimate charitable use.

Grants awarded but unpaid are payable at December 31, 2011, as follows:

	<b>Packard Foundation</b>
Less than 1 year	\$ 85,488
1 to 5 years	39,214
Total	<u>\$ 124,702</u>

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**6. Federal Excise Taxes and Other Taxes**

In accordance with the applicable provisions of the IRC, the Packard Foundation is a private foundation and qualifies as a tax-exempt organization. Private foundations are liable for an excise tax of 2% (1% if minimum payout requirements prescribed by the IRC are met) on net investment income, excluding unrealized gains, as defined. The Packard Foundation was subject to the 2% rate for the year ended December 31, 2011. Deferred excise taxes arise primarily from unrealized tax basis gains on investments and are calculated at the effective rate expected to be paid by the Packard Foundation.

The income from certain investments is subject to unrelated business income tax.

The provision for current and deferred federal excise taxes for the year ended December 31, 2011, was as follows:

	<b>Packard Foundation</b>
Current	\$ 5,477
Deferred	<u>(5,283)</u>
Total	<u>\$ 194</u>

**Distribution Requirements**

The Packard Foundation is subject to the distribution requirements of the IRC. Accordingly, it must distribute within one year after the end of each fiscal year, 5% of the fair value of its investment assets, as defined. The investments that can be included for the 5% distribution requirement are based on average monthly balances and are exclusive of those investments deemed to be held for charitable activities or program-related investments. In determining qualifying distributions, grant payments are considered on a cash basis and certain expenses are considered as qualifying distributions. The Packard Foundation has complied with the distribution requirements through December 31, 2011.

MBARI is a private operating foundation within the meaning of Section 509(a) of the IRC that makes its required charitable expenditures by sponsoring and managing its own programs. Pursuant to Section 4940(a) of the IRC, MBARI's investment income, reduced by certain allowable expenses, is subject to excise tax at a rate of 2% of investment income. MBARI's status as an operating foundation is determined annually by satisfying the income test and certain other numerical tests. Generally, a private operating foundation must make qualifying distributions of 4.25% of the average fair value of the foundation's investment assets directly for the active conduct of the activities for which it is organized and operating. MBARI has met the requirements for private operating foundation status through December 31, 2011.

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**7. Retirement Plans**

**The Packard Foundation Retirement Plans are as follows:**

The Packard Foundation sponsors defined contribution plans under both IRC Section 401(a) and 403(b). The plans cover all employees who meet eligibility requirements. Contributions to the 401(a) plan are made by the Packard Foundation at 15% of an employee's annual salary. Under the 403(b) plan and subject to statutory limits, employees make voluntary deferred salary contributions to the plan. Total expense related to such plans was \$1,588 during 2011. As of December 31, 2011, \$69 was accrued related to the plans.

The Packard Foundation also has a voluntary salary deferral plan for highly compensated employees under IRC Section 457(b). Employees with a base salary of \$175 and above are eligible to participate in the plan. As of December 31, 2011, \$705 was deferred based on elections made by the participants.

The Packard Foundation has a Nonqualified Benefits Restoration Plan (the "Restoration Plan") primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees to accumulate retirement assets. The Restoration Plan allows the Packard Foundation to make contributions to a participant's account equal to the amount in excess of IRC limits that the participant would otherwise have been eligible for in accordance with the Packard Foundation's 401(a) plan. The Restoration Plan is intended to be an unfunded plan although voluntary contributions are made to a grantor trust. Total expenses related to the Restoration Plan were \$128 during 2011.

The Packard Foundation has a contributory retiree medical program (the "Plan") that will cover substantially all employees who meet eligibility requirements. The Packard Foundation will pay from 55% to 75% of the insurance premium for eligible retired employees with a minimum age of 55 and the combination of years of service and age equal to 65 or greater. This Plan can be amended at any time upon Board approval.

The following information presents the Plan's unfunded status and amounts recognized in the consolidating statement of financial position as of December 31, 2011, based on a measurement date of December 31, 2011:

	<b>Packard Foundation</b>
Benefit obligation	\$ (10,385)
Fair value of plan assets	-
Unfunded status	<u>(10,385)</u>
Amount recognized in the consolidating statement of financial position as postretirement benefit liabilities	<u>\$ (10,385)</u>

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Amounts recognized in unrestricted net assets at December 31, 2011, were as follows:

	<b>Packard Foundation</b>
Prior service cost	\$ 1,739
Net loss	2,338
Total	<u>\$ 4,077</u>

The estimated prior service cost and net loss for the Plan that will be amortized from unrestricted net assets into net periodic postretirement benefit cost in 2012 is as follows:

	<b>Packard Foundation</b>
Amortization of prior service cost	\$ 184
Amortization of net loss	140
Total	<u>\$ 324</u>

Changes in unrestricted net assets as a result of actuarial gains/losses and amounts amortized for the year ended December 31, 2011 were as follows:

	<b>Packard Foundation</b>
Net actuarial gains and losses	\$ 2,847
Amortization of net gain or (loss)	-
Amortization of prior service cost	(184)
Total recognized in unrestricted net assets	<u>\$ 2,663</u>

The Packard Foundation's contributions to the Plan and benefit payments made from the Plan for the year ended December 31, 2011, was \$72. Participants' contributions totaled \$37 for the year ended December 31, 2011.

The net periodic postretirement benefit cost reflected in the consolidating statement of activities and changes in net assets for the year ended December 31, 2011 was \$1,135.

A weighted-average discount rate of 4.4% was used in determining the accumulated postretirement benefit obligation as of December 31, 2011 and a weighted-average discount rate of 5.5% was used in determining the net periodic postretirement benefit cost for the year ended December 31, 2011.

The Plan is fully insured and is funded on a pay-as-you-go basis. The estimated minimum benefit payments that by year reflect expected future service, as appropriate, to be paid by the Packard Foundation are as follows:

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Years Ending December 31,	Packard Foundation
2012	\$ 169
2013	196
2014	221
2015	263
2016	309
2017-2021	2,700

The annual rate of increase in the per capita cost of medical benefits (i.e., health care cost trend rate) was assumed to be 9% in 2011, declining by 1% per year through 2018 and then remaining at 5% thereafter. A 1% point increase in this rate would increase the accumulated postretirement benefit obligation by \$1,992 and the service cost plus interest cost components of the net periodic postretirement benefit cost by \$206. A 1% point decrease in this rate would decrease the accumulated postretirement benefit obligation by \$1584 and the service cost plus interest cost components of net periodic postretirement benefit cost by \$163.

**MBARI Retirement Plans are as follows:**

MBARI sponsors defined contribution plans under both IRC Section 401(a) and 403(b). The plans cover all employees who meet eligibility requirements. Contributions to the 401(a) plan are made by MBARI at 10% of an employee's annual salary. Under the 403(b) plan and subject to statutory limits, employees make voluntary deferred salary contributions to the plan. Total expense related to such plans was \$1,981 during 2011.

MBARI sponsors a Section 457(b) Qualified Eligible Salary Deferral Plan (the "Salary Deferral Plan") primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees to accumulate retirement assets. The Salary Deferral Plan enables participants to defer income on a pre-tax basis. At December 31, 2011, MBARI held other assets of \$1,352 that are included in prepaid and other assets. These assets are designated by MBARI to pay future Salary Deferral Plan liabilities of \$1,352 as of December 31, 2011. This liability is included in accounts payable and other liabilities.

MBARI also sponsors a Nonqualified Deferred Compensation Restoration Plan (the "Compensation Restoration Plan") primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees to accumulate retirement assets. The Compensation Restoration Plan provides for MBARI to make contributions to a participant's account equal to the amount in excess of IRC limits which the participant would otherwise have been eligible for in accordance with MBARI's 401(a) plan.

Effective July 1, 2007, MBARI adopted a contributory retiree health insurance program (the "MBARI Plan") which covers substantially all employees who meet the eligibility requirements. MBARI will pay 50% of the insurance premium for eligible retired employees with a minimum age of 55 and a combination of years of service and age equal to 65 or greater. The MBARI Plan can be amended at any time upon Board approval.

Effective March 1, 2009, the plan was amended such that retired employees are no longer eligible to participate in MBARI's insured medical plan. Instead, each August 1<sup>st</sup>, MBARI makes a contribution on behalf of each retired employee to a healthcare savings account (HSA). The amount of the contribution is 50% of the annual premium that is charged by MBARI's health insurer

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for an employee with the same family status (single or two-party coverage) as the retiree. The retiree may then spend the amount in the HSA on any medical expenses that are tax-deductible, including premiums for health insurance. However, the retiree cannot participate in MBARI's insured plan.

The following information presents the MBARI Plan's unfunded status and amount recognized in the consolidating statement of financial position as of December 31, 2011, based on a measurement date of December 31, 2011:

	<b>MBARI</b>
Benefit obligation	\$ (17,284)
Fair value of plan assets	-
Unfunded status	<u>(17,284)</u>
Amount recognized in the consolidating statement of financial position as postretirement benefit liabilities	<u>\$ (17,284)</u>

Amounts recognized in unrestricted net assets at December 31, 2011, were as follows:

	<b>MBARI</b>
Prior service cost	\$ 2,977
Net gain	<u>(65)</u>
Total	<u>\$ 2,912</u>

Changes in postretirement benefit liabilities recognized in unrestricted net assets were as follows:

	<b>MBARI</b>
Net loss	\$ 3,180
Prior service cost	-
Amortization of net gain	407
Amortization of prior service cost	<u>(3,055)</u>
Total recognized in unrestricted net assets	532
Net periodic postretirement benefit cost	<u>3,887</u>
Total recognized in net periodic benefit cost and unrestricted net assets	<u>\$ 4,419</u>

Total contributions paid and benefit payments made from the MBARI Plan for the year ended December 31, 2011 were \$28.

The weighted-average discount rate used in determining the accumulated postretirement benefit obligation was 4.42% as of December 31, 2011, and in determining the net periodic postretirement benefit cost was 5.60% for the year ended December 31, 2011.

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The estimated prior service cost and net gain for the Plan that will be amortized from unrestricted net assets into net periodic postretirement benefit cost in 2012 is as follows:

	<b>MBARI</b>
Amortization of prior service cost	\$ 2,761
Amortization of net loss (gain)	-
Total	<u>\$ 2,761</u>

The MBARI Plan is fully insured, and is funded on a pay-as-you-go basis. The estimated minimum benefit payments by year that reflect expected future service, as appropriate, to be paid by MBARI are as follows:

<b>Years Ending December 31,</b>	<b>MBARI</b>
2012	\$ 109
2013	190
2014	286
2015	357
2016	443
2017 - 2021	3,545

The annual rate of increase in the per capita cost of medical benefits (i.e., health care cost trend rate) was assumed to be 9% in 2011, declining by 1% per year through 2014, and then remaining at 5% thereafter. A 1% point increase or decrease in this rate would increase the accumulated postretirement benefit obligation by \$3,804 and (\$2,987), respectively and increase or decrease the service cost plus interest cost components of the net periodic postretirement benefit cost by \$281 and (\$220), respectively for the year ended December 31, 2011.

**8. Commitments and Contingent Liabilities**

The Foundation has noncancelable operating leases for certain land, facilities, furniture and equipment. The terms of these leases expire in 2012 through 2039, with certain options to renew. Certain rental rates are subject to adjustment based on increases in the consumer price index. Future minimum lease payments under noncancelable operating leases at December 31, 2011, are as follows:

<b>Years Ending December 31,</b>	<b>Packard Foundation</b>	<b>MBARI</b>	<b>Total</b>
2012	\$ 27	\$ 169	\$ 196
2013	23	73	96
2014	8	73	81
2015	-	26	26
2016	-	27	27
Thereafter	-	890	890
Total	<u>\$ 58</u>	<u>\$ 1,258</u>	<u>\$ 1,316</u>

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Rent expense for the year ended December 31, 2011, was \$188.

As of December 31, 2011, MBARI has \$500 on deposit as collateral to guarantee that MBARI will comply with the provisions of a land lease entered into with the State of California, California State Lands Commission to obtain right-of-way use needed for the construction of one of MBARI's projects, the MARS Project. This amount is included in other assets in the consolidating statement of financial position.

MBARI derives a portion of its revenues from various federally funded programs that are subject to review and audit by governmental oversight agencies. MBARI management believes that MBARI is in material compliance with the standards set forth by the federal governmental agencies and that the outcome of reviews and audits conducted by such agencies will not have a significant effect on the financial position or changes in net assets of MBARI.

**Claims**

Claims are filed from time to time against MBARI in the ordinary course of business. MBARI is not aware of any such matters that would have a material adverse effect on MBARI's financial position.

**9. Minimum Future Rental Revenues**

MBARI leases land and facilities to others under noncancelable leases with lease terms expiring in 2015, with options to renew. Certain rental rates are subject to annual increases ranging up to 3%.

Minimum future rental receipts from operating leases having noncancelable lease terms in excess of one year as of December 31, 2011 are approximately as follows:

<b>Years Ending December 31,</b>	<b>MBARI</b>
2011	\$ 199
2012	202
Thereafter	<u>226</u>
	<u>\$ 627</u>

**10. Subsequent Events**

The Foundation sold property used in operations and secured a \$50,000 revolving line of credit in May 2012 and July 2012, respectively. The Foundation has evaluated subsequent events for the period from December 31, 2011 through July 19, 2012, the date the financial statements were issued, and believes no additional disclosures are required in the financial statements.